

August 2024 v1.2



RESIDENTIAL & BUY TO LET PRODUCT TRANSFER GUIDE.

Range highlights

- 2 year and 5 year fixed products available
- Fee free product transfers
- New LTV tiers

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Key Criteria

- For customers with **less than perfect credit**
- For customers with **complex income types**
- For customers who are **self-employed**

RESIDENTIAL PRODUCT TRANSFER RANGE

Revert Rates - TML's Residential Base Rate + 3%

Product Term	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Type	Version
2 Year Fixed	70%	6.29%	£0	8.00%	Product Transfer	v2.24.1
	75%	6.39%	£0	8.00%	Product Transfer	v2.24.1
	80%	6.69%	£0	8.00%	Product Transfer	v2.24.1
	85%	7.04%	£0	8.00%	Product Transfer	v2.24.1
5 Year Fixed	70%	5.84%	£0	8.00%	Product Transfer	v2.24.1
	75%	5.94%	£0	8.00%	Product Transfer	v2.24.1
	80%	6.14%	£0	8.00%	Product Transfer	v2.24.1
	85%	6.49%	£0	8.00%	Product Transfer	v2.24.1

Please note: Customers with a LTV higher than 80% will be eligible for the 85% LTV product, however this will be displayed in the TML Product Transfer online portal as 95% LTV.



BUY TO LET PRODUCT TRANSFER RANGE

These products are available to Individuals and Limited Companies/LLP for all existing customer LTVs.

Revert Rates - TML's Buy to Let Base Rate + 3%

Product Term	LTV	Standard Property Initial Rate	Standard Property Completion Fee	Product Version	HMO/MUB Initial Rate	HMO/MUB Completion Fee	Product Version
2 Year Fixed	70%	6.79%	0%	v5.24.3	6.89%	0%	v5.24.3
	75%	6.89%	0%	v5.24.3	6.99%	0%	v5.24.3
	80%	7.09%	0%	v5.24.3	7.19%	0%	v5.24.3
5 Year Fixed	70%	6.11%	0%	v5.24.3	6.31%	0%	v5.24.3
	75%	6.21%	0%	v5.24.3	6.41%	0%	v5.24.3
	80%	6.51%	0%	v5.24.3	6.71%	0%	v5.24.3

Please note: Customers with a LTV higher than 75% will be eligible for the 80% LTV product, however this will be displayed in the TML Product Transfer online portal as 95% LTV.

BUY TO LET PRODUCT TRANSFER RANGE

EXPAT

These products are available for all existing expat customer LTVs. Revert rate: TML's Buy to Let Base Rate + 3%

Product Term	LTV	Initial Rate	Completion Fee	Product Version
2 Year Fixed	70%	6.89%	0%	v5.24.3
	75%	6.99%	0%	v5.24.3
	80%	7.19%	0%	v5.24.3
5 Year Fixed	70%	6.31%	0%	v5.24.3
	75%	6.41%	0%	v5.24.3
	80%	6.71%	0%	v5.24.3

HOLIDAY AND SHORT TERM LETS

These products are available to Individuals and Limited Companies/LLP for all existing holiday and short term lets customer LTVs.

Revert Rate - Holiday & Short Term Lets: TML's Buy to Let Base Rate + 3%

Product Term	LTV	Initial Rate	Completion Fee	Product Version
2 Year Fixed	70%	6.89%	0%	v5.24.3
	75%	6.99%	0%	v5.24.3
	80%	7.19%	0%	v5.24.3
5 Year Fixed	70%	6.31%	0%	v5.24.3
	75%	6.41%	0%	v5.24.3
	80%	6.71%	0%	v5.24.3

Please note: Customers with a LTV higher than 75% will be eligible for the 80% LTV product, however this will be displayed in the TML Product Transfer online portal as 95% LTV.



KEY CRITERIA

Eligibility

- Customer must have no current arrears balance, and no missed payments in the last 12 months.
- Where a customer has missed a payment in the last 12 months, a Product Transfer will be considered if the last 3 months payments have been met and there is no current arrears balance.
- In the event the customer has a current arrears balance, we will consider a Product Transfer subject to the following:
 - **0-1 payments in arrears** can be considered, provided the customer has had no escalating arrears in the last 3 months.
 - **1+ payments** in arrears are currently ineligible.
- Loan amount must be on a like for like basis, with no additional borrowing.
- No variation to the current repayment profile.
- No removal or addition of borrowers.
- No security changes.
- Customer must have >2-year minimum account term remaining *customer with <5-year remaining will only be eligible for a 2-year product.

Please refer to our **How To Guide** which explains how to apply for your client's product transfer, including what we will ask for.

Residential Early Repayment Charges

ERCs	Year 1	Year 2	Year 3	Year 4	Year 5
5 year fixed products	5%	4%	3%	2%	1%
2 year fixed products	3%	2%	-	-	-

Buy to Let Early Repayment Charges

ERCs	Year 1	Year 2	Year 3	Year 4	Year 5
5 year fixed products	5%	5%	4%	4%	3%
2 year fixed products	3%	2%	-	-	-



**THANKS
FOR LOOKING.**

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